



Price (09/30/2017): \$29.93

52-Week Range: \$19.64 - \$29.97

Average Daily Volume: 256k shares
Diluted Shares: 50.4 million
Market Capitalization: \$1.48 billion
Revenue (ttm): \$1.02 billion
Cash & ST Investments: \$214 million

GAAP EPS (ttm): \$0.60 Adjusted EPS† (ttm): \$1.10 Diodes Incorporated (Nasdaq: DIOD) a Standard and Poor's SmallCap 600 and Russell 3000 Index company, is a leading global manufacturer and supplier of high-quality application specific standard products within the broad discrete, logic, analog and mixed-signal semiconductor markets. Diodes serves the consumer electronics, computing, communications, industrial, and automotive markets. Diodes' products include diodes, rectifiers, transistors, MOSFETs, protection devices, function-specific arrays, single gate logic, amplifiers and comparators, Hall-effect and temperature sensors, power management devices, including LED drivers, AC-DC converters and controllers, DC-DC switching and linear voltage regulators, and voltage references along with special function devices, such as USB power switches, load switches, voltage supervisors, and motor controllers.

# **Corporate Overview and History**

Diodes Incorporated was formed in 1959 as a regional semiconductor trading company, and in the early 1990s, it began the transformation into a fully integrated manufacturing and distribution company. In 1991, Lite-On Semiconductor Corporation (LSC) made a strategic investment in Diodes and set Diodes on a path of aggressive growth. In 1996, Diodes began to build its manufacturing capacity in China and established a state-of-the art ISO-9002 recognized facility. In December 2000, Diodes acquired FabTech, Inc., a United States based silicon wafer foundry. As part of its standard analog strategy, Diodes in early 2006 completed the acquisition of Anachip Corp., a Taiwanese fabless analog IC company, and as part of its discrete strategy in late 2006, the Company acquired APD Semiconductor, Inc., a United States based fabless discrete semiconductor company. In 2008, Diodes acquired Zetex plc, a United Kingdom based leading provider of discrete and high performance analog semiconductor products for signal processing and power management. In 2013, the Company acquired BCD Semiconductor, a leading analog integrated device manufacturer based in China specializing in the design, manufacture and sale of power management integrated circuits. In November 2015, Diodes acquired Pericom Semiconductor.

## **Global Profile**

Diodes' corporate headquarters and Americas' sales office are located in Plano, Texas and Milpitas, California. Design, marketing, and

engineering centers are located in Plano; Milpitas, California; Taipei, Taiwan; Taoyuan City, Taiwan; Zhubei City, Taiwan; Manchester, England; and Neuhaus, Germany. Diodes' wafer fabrication facilities are located in Kansas City, Missouri and Manchester, with an additional facility located in Shanghai, China. Diodes has assembly and test facilities located in Shanghai, Jinan, Chengdu, and Yangzhou, China, as well as in Hong Kong, Neuhaus and in Taipei. Additional engineering, sales, warehouse, and logistics offices are located in Taipei; Hong Kong; Manchester; Shanghai; Shenzhen, China; Seongnam-si, South Korea; and Munich, Germany, with support offices throughout the world.

### **Business Objective**

Diodes' strategic objective is to consistently achieve above-market profitable growth, utilizing innovative and cost-effective packaging technology, suited for high volume, high growth markets by leveraging process expertise and design excellence to deliver high quality semiconductor products. The Company has repeatedly proven its ability to exercise both financial and operational discipline when confronted with changing market conditions, allowing it to effectively manage downside risks while preparing to resume its primary objective of achieving sustainable profitable growth. Despite the highly cyclical nature of the semiconductor sector, Diodes has built an enviable track record of delivering profitability for 25 consecutive years.

### **Financial Strength**

Diodes is committed to profitable growth and generating positive cash flow. The Company reported quarterly revenue of \$285.2 million in the third quarter of 2017. As of September 30, 2017 Diodes had approximately \$214 million in cash and short-term investments, \$853 million in shareholders' equity, and \$476 million in working capital.





Quarterly Gross Profit (\$ Millions)

# Business Risks and Forward-Looking Statements

### **Broad Market Leading Customer Base**

Diodes serves over 400 direct customers worldwide, including both original equipment manufacturers ("OEM") and electronic manufacturing services ("EMS") providers. For the full year ended 2016, OEM and EMS customers together accounted for approximately 35% of net sales, while around 130 global distributors accounted for approximately 65% of net sales to over 50,000 potential indirect customers. Diodes' direct and indirect customers include industry leaders such as:



































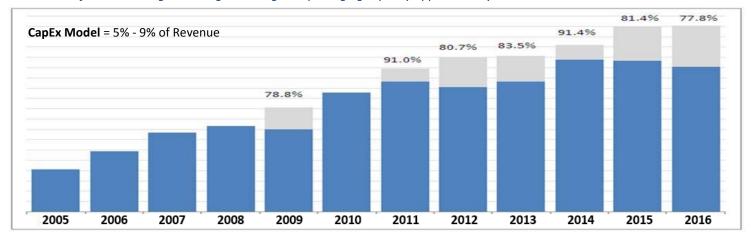






# **Efficient Manufacturing + Superior Processes**

Economies of Scale: Loading Percentage in Shanghai – packaging capacity approximately 30 billion units



## **End Market Diversification**

In 2016, Diodes' product line of over 20,000 products resulted in the shipment of approximately 41 billion units. The Company's product portfolio addresses the design needs of many advanced electronic devices, including high-volume consumer devices such as digital audio players, notebook computers, flat-panel displays, mobile handsets, digital cameras, set-top boxes and LEDs. Broadly speaking, the diverse set of end-uses can be divided between consumer electronics, computing, industrial, communications and automotive electronics applications. During the third quarter of 2017, consumer electronics, computing and communications accounted for approximately 69% of revenue.

#### End Markets (3Q '17)

# **End Product Applications**

Consumer - Digital audio players & cameras, set-top boxes, LCD & LED TV's,

game consoles, portable GPS

Communications - Mobile handsets, smartphones, IP in gateways, routers, switches,

24% hubs, fiber optics

Computing - Notebooks, tablets, LCD monitors, PDAs, printers

19%

**Industrial** - Lighting, power supplies, DC-DC conversion, security systems,

motor controls, DC fans, proximity sensors, solenoid & relay driving

Automotive - Comfort controls, lighting, audio/video players, GPS navigation,

satellite radios, electronics

# **Contact Information**

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